



## What's in it for you?

- Early and expanded access to startups from 300+ research universities and angel groups nationwide
- Leverage NCET2's 50 Startup Development Officers (SDO) to discover and develop startups from around the country for your business units
- Leverage NCET2's angel group, National Angels, and Investment Banker Fund to develop startups you care about to capture strategic benefit without the risk and funding on your side
- A cost-effective screening process designed for efficient use of your time
- Startups are developed and funded by NCET2 based on your corporate needs and milestones
- De-risked products and startups aligned to technology and business strategy needs for your business units
- Better alignment makes commercialization less risky increasing your success rate
- Create sustained competitive advantage by accelerating and streamlining your external technology efforts

## A Sample of Technical Areas of Interest

View the full list: <http://ncet2.org/techareas>

### Advanced Manufacturing

- 3D Printing
- Advanced composites manufacturing
- Aerospace
- Digital Design and Manufacturing Innovation
- Engineering
- Flexible hybrid electronic circuits

### Clean Tech & Chemicals

- Agri-bio/ Agriculture
- Alternative Fuel
- Clean Technology
- Cosmetics and Personal Care
- Energy
- Energy Storage

### Information & Communications

#### Technology

- Analytics
- Artificial Intelligence
- Augmented Reality/Mixed Reality /Virtual Reality
- Big Data
- Blockchain
- Communications and Telecommunications
- Cybersecurity
- Defense

### Pharma & Medical

- Antibody technologies
- Biological Services
- Biotechnology
- Genomics
- Life Sciences
- Medical Devices

### National Council of Entrepreneurial Tech Transfer

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NCET2 IS A CORPORATE MEMBERSHIP ORGANIZATION THAT DISCOVERS, DEVELOPS, AND FUNDS STARTUPS FOR FORTUNE 500 CORPORATIONS



## NCET2 Corporate-Startup Development Programs

- NCET2's mission is to discover, develop, and fund corporate-aligned startups from universities and angel groups through its Corporate-Startup Development Program specifically aligning startups to corporate business units.
- Startups in our Corporate-Startup Development Program are triple-vetted
  1. By universities and angel groups who select their best startups to submit to NCET2
  2. By Startup Development Officers (SDOs) who have corporate, investor, and entrepreneur backgrounds to lead startup development
  3. By corporates who review and assess startups to identify those meeting industry needs

## Become an NCET2 Member

### Discovery Member

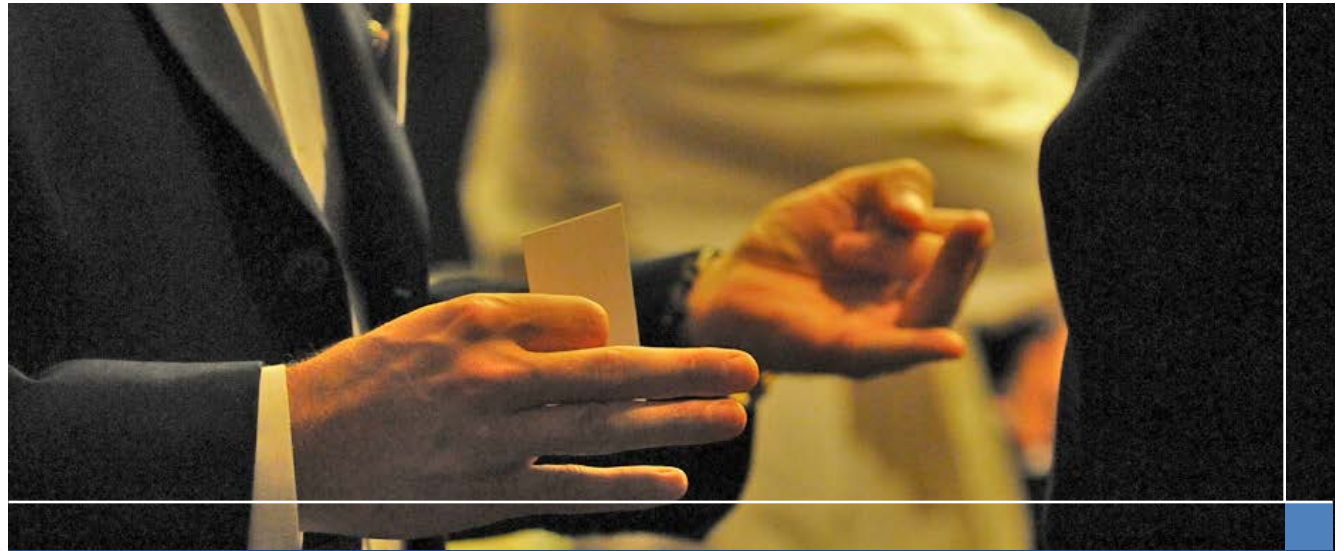
- Receive and review startups in your interest and technical areas from universities and angel groups
- Watch startups present in virtual pitches and have one-on-one meetings arranged

### Development Member

- All the benefits of a Discovery Member
- Provide a list of Corporate Needs to have us find relevant startups through NCET2 SDOs, universities, and angel groups meeting those needs
- Have access to NCET2's development and funding resources to shape the formation of startups you're interested in: (1) you specify development milestones, (2) utilize the Startup Development Officers (SDOs) to implement and monitor startup development along your milestones, (3) receive regular development reports, and (4) benefit from our investments in the startups without risk on your side

BECOME AN NCET2 CORPORATE MEMBER AND JOIN OUR GROWING NETWORK

TO SET-UP A CALL: Email us at [membership@ncet2.org](mailto:membership@ncet2.org)



*"Identifying early stage startups is generally a challenge and NCET2 does a great job in identifying, vetting and ultimately showcasing the most promising companies. Having a hit rate of 20% is simply outstanding!"*

- Fortune 100 Technology Scout

## How does our program work?

Being an NCET2 Corporate Member allows you an effective and efficient process to discover startups, and to have them developed to your specific milestones with NCET2 funding

### We DISCOVER startups for Fortune 500 corporate members

- We reach out to universities and angel groups to find relevant startups through Corporate Needs Solicitations that describe your business needs and technology interest areas. We also make use of our Startup Development Officers (SDOs) to discover startups in your technical areas
- We package all startups in your technology interest areas for you to review and assess in virtual showcases

### We DEVELOP startups with Fortune 500 corporate interest through NCET2 Startup Development Officers (SDOs)

- SDOs work with you to develop startups with milestones you specify to guide the startup development process and achieve significant market impact for you. SDOs are former Fortune 500 open innovation and venture executives, active angel investors, and serial entrepreneurs with extensive knowledge and experience in startup development
- You receive monthly or quarterly development reports of startups that the SDOs are developing for you

### We FUND corporate-aligned startups through the National Angels Group and our Investment Banker Fund

- National Angels and our Investment Banker Fund were specifically created to invest in the startups that we develop for you through the Corporate-Startup Development Program